



COMMERCIAL LIGHTING SALES, INC.
 6797 DORSEY ROAD
 SUITE 3
 ELKRIDGE, MD 21075
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TERMS AND CONDITIONS ARE SUBJECT TO CHANGE.

Please send all quote requests to quotes@commercial-ltg.com

Please send all orders to orders@commercial-ltg.com

<u>MANUFACTURERS</u>	<u>MINIMUM ORDER</u>	<u>FREIGHT ALLOWANCE</u>	<u>SPECIAL NOTES</u>
ACCORD LIGHTING		\$1,000.00	All credit card payments will have a 3% fee.
AIREY THOMPSON	\$100.00	\$3,500.00	Freight allowance is \$3,500 per shipment.
ALUZ LIGHTING	\$200.00	plus freight	Deposit may be required. 50% deposit on orders of \$10,000+. All orders released are non-cancellable.
ALLOY		\$1,350.00	
AMERLUX	\$500.00	\$4,000.00	Orders under \$500 will require a \$75 processing fee. Freight surplus may be added to all projects located in the DC area.
AMERLUX EXT	\$500.00	\$4,000.00	Freight surplus may be added to all projects located in the DC area.
APOGEE LIGHTING	\$0.00	prepaid & add	50% deposit due at time of order, balance due net 30. Prepay and add freight
ARDRON MACKIE	\$0.00	\$4,000.00	
ASSURANCE EMERGENCY LIGHTING		\$1,500.00	Inverters 350W and larger are plus freight, regardless of value.
ATLANTIC LTG	\$250.00	See breakdowns	\$25 minimum order fee for orders \$250 or less.
AVI-ON		\$2,500.00	
BEACHSIDE LTG	\$0.00	\$10,000.00	
BESA LIGHTING	\$100.00	\$3,000.00	A handling charge of \$10.00 will be applied to all orders of less than \$100.00. Handling charge does not apply to orders for parts or replacements.
BEST LIGHTS	\$0.00	plus freight	Deposits may be required. Contact office.
BOCK	\$50.00	\$3,000.00	
BODINE	\$0.00	freight allowed	Freight allowed if shipping UPS. ELI250SD & ELI100S are plus freight.
BUBBLYNET		\$10,000.00	
CASEY ARCHITECTURAL	\$0.00	plus freight	Deposits may be required. Contact office.
CAST LIGHTING	\$0.00	\$3,500.00	Orders under \$1,000 must be prepaid. Any orders (excluding parts) less than \$150.00 net will be added a \$25.00 order processing fee to the invoice.
CHM LIGHTING		plus freight	
COMPONENT PRODUCTS INC	\$0.00	plus freight	\$25.00 charge for call before delivery notification. \$7.50 fuel surcharge per T-base.
CRENSHAW	\$0.00	plus freight	Prepay and add freight. 100% deposit required with order. Deposits are non-refundable.
DAINTREE NETWORKS			
DURAGUARD	\$100.00	\$5,000.00	Freight allowed at \$5,000 excluding lamps, poles and columns. Lamps, poles and columns are always plus freight.

ELP	\$100.00	\$7,500.00	Custom or orders over \$30,000 require a 15% deposit. Special/custom orders are not cancelable. Orders under \$100 will not be accepted. Minimums do not apply to parts & replacement orders which will be subject to a \$25 handling fee if under \$100.
EVERBRITE	\$0.00	plus freight	Per quote.
EVO-LITE			50% deposit to be paid in advance; balance due at time of shipment.
EWO			
FORMED PLASTICS	\$0.00	plus freight	
GE current, A DAINTREE COMPANY	\$100.00	\$3,500.00	Poles are plus freight. \$75.00 shipping & handling charge on orders less than \$3,500. If freight is less than \$75.00, the \$75.00 shipping charge will be applied.
GOLDENEYE INC.	\$200.00	plus freight	100% prepaid on first order. After approved, 50% required for orders over \$25,000.
GREENSHINE NEW ENERGY		plus freight	Cancellation fees may apply.
H.E. WILLIAMS	\$50.00	\$3,000.00	
HEPER		\$4,000.00	
HUNT DIMMING	\$100.00; \$100.00 (parts)	plus freight	
INDESSA	\$75.00	\$2,500.00	
ITC ARCHITECTURAL			
JEFFERSON	\$50.00	plus freight	Per quote. May require deposit.
LEGION	\$50.00	\$7,500.00	
LEHIGH	\$100.00	plus freight	Per quote.
LEVITON	\$250.00	\$1,200.00	Orders under \$250, a \$25.00 service charge will be added
LIGHTALARMS		\$3,000.00	
LIGHTING AND LOWERING	\$50.00	\$5,000.00	Freight allowed on \$5,000 per shipment.
LIGHTWAY	\$0.00	\$3,500.00	Freight allowed on \$3,500, 1 shipment, 1 location.
M2O LIGHTING			
MODA LIGHT	\$100.00	\$7,000.00	Any order received less than \$100 total net price will be charged a total net price of \$100. Exceptions are made for add-ons to existing projects with confirmation of original sales order number.
MYERS POWER PRODUCTS	\$0.00	\$2,500.00	
NERI	\$0.00	plus freight	Per quote.
NEW STAR	\$100.00	\$3,000.00	Orders less than \$100 are subject to a \$25 handling charge.
NICOR	\$0.00	\$1,250.00 (FFA for standard orders)	FFA on all standard orders.
NORTH STAR LTG	\$50.00	\$5,000.00	
OPTIQUE LIGHTING	\$45.00		\$45 minimum order for free standard shipping.
PAL LTG	\$500.00; \$50.00 (parts)	\$7,500.00	
PEACHTREE LIGHTING		\$3,500.00	
PLATFORMATICS			
PLC MULTIPPOINT		\$2,500.00	\$50 minimum order fee for new orders not affiliated with a past project.
POINT LTG	\$50.00	plus freight	
PQL LIGHTING		\$2,000.00	Poles are plus freight.
RIG-A-LITE/AZZ	\$100.00	\$5,000.00	\$25 small order handling charge for orders under \$100.
ROBERTS STEP LTG	\$0.00	plus freight	
SIGNTEX INC		Per quote	
SOLERA	\$300.00; \$100.00 (parts)	plus freight	Poles and bollards are plus freight.
SPRING CITY	\$200.00	\$5,000.00	Orders under \$200 are charged a \$35 processing fee. Anchor bolts are plus freight if shipped in advance.

STARTEK LIGHTING AMERICA		\$5,000.00	
SUN VALLEY	\$75.00	\$3,500.00	
THE SMART LIGHTING COMPANY	\$100.00		50% deposit required with all new orders.
US ARCHTECTURAL	\$50.00	\$4,000.00	
UTILITY METALS	\$0.00	plus freight	
UTILITY STRUCTURES	\$0.00	plus freight	
VALMONT	\$500.00	\$1,500.00	Orders \$500 or less are charged a \$50 service along with freight. Anchor bolts plus freight if shipped in advance.
VALMONT/LEXINGTON	\$500.00	\$1,500.00	Anchor bolts are plus freight if shipped in advance.
VALMONT/NEWMARK	\$0.00	plus freight	
VEGA LIGHT CONTROL SYSTEMS			
VISIONAIRE LTG	\$0.00	See breakdowns	Our Freight Allowance is, per order, per shipment, per destination.
WESPORT	\$0.00	plus freight	Custom fixtures require a 50% deposit with order with balance due on shipping. Orders between \$10,000-\$40,000 with approved credit require a 50% deposit with order.
WF HARRIS	\$100.00	\$1,000.00	
WHATLEY	\$250.00	\$4,000.00	
ZANIBONI LIGHTING		\$10,000.00	100% deposit may be due at the time of order. Handling fee charges are \$50 for orders \$1-\$1500; \$75 for orders \$1501-\$2500 & \$100 for orders \$2501-\$5000. Handling fee is waived for orders over \$5000.
ZOOM	\$1,000 or 10 pieces	Per quote	