



COMMERCIAL LIGHTING SALES, INC.
 6797 DORSEY ROAD
 SUITE 3
 ELKRIDGE, MD 21075
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 FAX: 410-796-7660

TERMS AND CONDITIONS ARE SUBJECT TO CHANGE.

Please send all quote requests to quotes@commercial-ltg.com

Please send all orders to orders@commercial-ltg.com

<u>MANUFACTURERS</u>	<u>MINIMUM ORDER</u>	<u>FREIGHT ALLOWANCE</u>	<u>SPECIAL NOTES</u>
ACCORD LIGHTING		\$1,000.00	All credit card payments will have a 3% fee.
AIREY THOMPSON	\$100.00	\$3,500.00	Freight allowance is \$3,500 per shipment.
ALUZ LIGHTING	\$200.00	plus freight	Deposit may be required. 50% deposit on orders of \$10,000+. All orders released are non-cancellable.
AMERLUX	\$500.00	\$4,000.00	Orders under \$500 will require a \$75 processing fee. Freight surplus may be added to all projects located in the DC area. \$25.00 minimum order fee.
AMERLUX EXT	\$500.00	\$4,000.00	Freight surplus may be added to all projects located in the DC area.
APOGEE LIGHTING	\$0.00	prepaid & add	Deposit may be required.
ARDRON MACKIE	\$0.00	\$4,000.00	
ASSURANCE EMERGENCY LIGHTING		\$1,500.00	
ATLANTIC LTG	\$250.00	See breakdowns	\$25 minimum order fee for orders under \$250.
BEACHSIDE LTG	\$0.00	\$10,000.00	
BESA LIGHTING	\$100.00	\$2,000.00	A handling charge of \$10.00 will be applied to all orders of less than \$100.00. Handling charge does not apply to orders for parts or replacements.
BEST LIGHTS	\$0.00	plus freight	Deposits may be required. Contact office.
BOCK	\$50.00	\$3,000.00	
BODINE	\$0.00	freight allowed	Freight allowed if shipping UPS. ELI250SD & ELI100S are plus freight.
BUBBLYNET			
CALI	\$200.00	plus freight	Deposit may be required. 50% deposit on orders of \$10,000+. All orders released are non-cancellable.
CASEY ARCHITECTURAL	\$0.00	plus freight	Deposits may be required. Contact office.
CAST LIGHTING	\$0.00	\$5,500.00	Orders under \$1,000 must be prepaid. Any orders (excluding parts) less than \$150.00 net will be added a \$25.00 order processing fee to the invoice.
COMPONENT PRODUCTS INC	\$0.00	plus freight	\$25.00 charge for call before delivery notification. \$.75 fuel surcharge per T-base.
CRENSHAW	\$0.00	plus freight	Deposits may be required. Contact office. Deposits are non-refundable.
DAINTREE NETWORKS			
DURAGUARD	\$100.00	\$5,000.00	Freight allowed at \$5,000 excluding lamps, poles and columns. Lamps, poles and columns are always plus freight.

ELIO			
ELP	\$100.00	\$7,500.00	Custom or orders over \$30,000 require a 15% deposit. Special/custom orders are not cancelable. Orders under \$100 will not be accepted. Minimums do not apply to parts & replacement orders which will be subject to a \$25 handling fee if under \$100.
EVERBRITE	\$0.00	plus freight	Per quote.
EVO-LITE			50% deposit to be paid in advance; balance due at time of shipment.
FORMED PLASTICS	\$0.00	plus freight	
GE current, A DAINTREE COMPANY	\$100.00	\$3,500.00	Poles are plus freight. \$75.00 shipping & handling charge on orders less than \$3,500. If freight is less than \$75.00, the \$75.00 shipping charge will be applied.
GOLDENEYE INC.	\$200.00	plus freight	100% prepaid on first order. After approved, 50% required for orders over \$25,000.
GREENSHINE NEW ENERGY		plus freight	Cancellation fees may apply.
H.E. WILLIAMS	\$50.00	\$2,000.00	
HUNT DIMMING	\$100.00; \$100.00 (parts)	plus freight	
INDESSA	\$75.00	\$2,500.00	
JEFFERSON	\$50.00	plus freight	Per quote. May require deposit.
LEGION	\$50.00	\$5,000.00	
LEHIGH	\$100.00	plus freight	Per quote.
LEVITON	\$100.00	\$1,200.00	Orders under \$250, a \$25.00 service charge will be added
LIGHTALARMS	\$150.00	\$1,000.00	Orders less than \$150 have a \$50 handling charge.
LIGHTING AND LOWERING	\$50.00	\$5,000.00	Freight allowed on \$5,000 per shipment.
LIGHTWAY	\$0.00	\$3,500.00	Freight allowed on \$3,500, 1 shipment, 1 location.
LITE LINE	\$150.00	\$1,000.00	\$25 minimum charge for orders under \$150.
MODA LIGHT	\$75.00	\$5,000.00	\$75.00 charge for orders under \$75.00.
MYERS POWER PRODUCTS	\$100.00	\$5,000.00	
NERI	\$0.00	plus freight	Per quote.
NEW STAR	\$100.00	\$3,000.00	Orders less than \$100 are subject to a \$25 handling charge.
NORTH STAR LTG	\$50.00	\$3,000.00	
PAL LTG	\$500.00; \$50.00 (parts)	\$7,500.00	
POINT LTG	\$50.00	plus freight	
RIG-A-LITE/AZZ	\$100.00	\$3,500.00	
ROBERTS STEP LTG	\$0.00	plus freight	
SIGNTEX INC		\$10,000.00	
SOLERA	\$100.00	\$4,000.00	Poles - all are plus freight.
SPRING CITY	\$200.00	\$5,000.00	Orders under \$200 are charged a \$35 processing fee. Anchor bolts are plus freight if shipped in advance.
STARTEK LIGHTING AMERICA		\$5,000.00	
SUN VALLEY	\$75.00	\$2,500.00	
US ARCHTECTURAL	\$50.00	\$2,500.00	
UTILITY METALS	\$0.00	plus freight	
UTILITY STRUCTURES	\$0.00	plus freight	
VALMONT	\$500.00	\$1,500.00	Orders \$500 or less are charged a \$50 service along with freight. Anchor bolts plus freight if shipped in advance.

VALMONT/LEXINGTON	\$500.00	\$1,500.00	Anchor bolts are plus freight if shipped in advance.
VALMONT/NEWMARK	\$0.00	plus freight	
VEGA LIGHT CONTROL SYSTEMS			
VISIONAIRE LTG	\$0.00	See breakdowns	Our Freight Allowance is, per order, per shipment, per destination.
WESPORT	\$0.00	plus freight	Custom fixtures require a 50% deposit with order with balance due on shipping. Orders between \$10,000-\$40,000 with approved credit require a 50% deposit with order.
WF HARRIS	\$100.00	\$1,000.00	
WHATLEY	\$250.00	\$3,000.00	
XAL INC		\$10,000.00	
XICO			
ZANIBONI LIGHTING		\$10,000.00	
ZOOM	\$1,000 or 10 pieces	\$5,000.00	